# Video Surveillance

#### **Corporate Snapshot**

Founded: 1996
 Headquarters Hanover, MD
 Privately Held Company
 Woman Owned (SDB/WOSB

### vigilantplatforms.com

## Data Storage and Protection

- $\circ\, {\rm Disk}$  Storage Solutions
- $\circ$  Flash / Object Storage
- $\circ$  Cloud Archive
- $_{\odot}$  Virtual / Physical Tape
- $\circ\,\text{Data}$  Protection and Archive
- $\circ$  Data Management
- $\circ\,\text{Data}$  / Storage Assessments

# **Security Solutions**

- Risk & Compliance
- Vulnerability Assessments
  Information Assurance
- Product implementations
- Independent Verification & Validation (IV&V)
- SentryWire Packet Capture Solutions

# **Pliant Platforms**

- o Fully Managed Private Cloud
- ○Software Defined Storage
- $\circ$  Cloud Security & Compliance
- $\circ$  Hosting Services
- $\circ\, {\rm Open}$  Source Solutions
- $\circ$  OpenStack Training

Vigilant Platforms *a division of* Alliance Technology Group 7010 Hi Tech Drive Hanover, MD 21076



GILAN

# Video Surveillance: Are You Maximizing Your Investment?

The first IP video surveillance camera was launched in 1996. Since then, thanks to Moore's Law, these products have evolved into "smart" devices. Intelligent video analytics at the edge allow you to improve your responsiveness and overall security posture by reliably detecting, analyzing, and tracking objects. When correctly calibrated, only useful alarms are generated and situations can quickly be remediated. Examples of video analytics include:

- Facial / License Plate Recognition
- Loitering
- Virtual Fencing / Perimeter Defense
- Object Left / Moved
- People Counting / Crowd Density Estimation
- Tamper Detection

Integration with other systems such as access control, motion detectors, building management, and communications amplify the value delivered by these individual services:

- Video verification of badge holders accessing your facility
- Voice and/or email/SMS notifications with still image attachments when intruders are detected
- Reduce leakage by matching Point-of-Sale transactions with video recordings

Unfortunately, there's often a large gap between what's possible and what's actually implemented. That's where Vigilant Platforms can help!

# Video Surveillance is an IT Application

It is no longer necessary or cost-effective to deploy video surveillance on top of dedicated network and/or storage resources, but there are challenges:

- How can my storage solution cost-effectively accommodate all the data generated by HD cameras and comply with retention policies?
- How can video surveillance be supported on a single network without impacting other applications?



#### **Network Solutions**

- o LAN / WAN / Data Center
- o Design & Networking
- $\circ$  Wireless Solutions
- VoIP/Unified Communications
- o Contact Centers Self-Service
- Workforce Optimization / Recording
- Video Surveillance

#### SentryWire

- Next Generation Packet
  Capture
- Data Driven Security
- Managed Security Service
- Highly Granular Forensics
- Extreme Ingest & Scalability
- Major cost reduction in Packet
  Storage

#### **Vigilant Platforms**

- Video Surveillance
- Access Control
- $\circ\, \text{Mobile Security Tools}$
- $\circ$  Mobile Command Centers
- $\circ \text{Security}$  Analytics
- Multimedia Emergency
  Communications
- Smart Infrastructure Design
- Hosted Surveillance
- $\circ\, {\rm Hosted}$  Access Control

## **Data Center Services**

- Strategy and Design
  Relocation / Consolidation
- Management
- Optimization
- Implementation
- o Mobile / Modular /
- Containerized

Toll Free: (866) 712-0270 Direct: (410) 712-0270 Fax: (410) 712-0271 sales@alliance-it.com

- How quickly can service be restored when the network hiccups?
- How can video surveillance meet or exceed my IT security policies?

The list of questions can be long. You need an expert. This is where Vigilant Platforms can help.

## Vigilant Platforms: A Holistic Physical Security System Integrator

Vigilant Platforms, a division of Alliance Technology Group, is a leading solutions provider in the Physical Security and First Responder space. The advantage we bring to our customers is simple: Vigilant Platforms has the knowledge and technology to offer the most comprehensive solutions with the experience to tailor each to our customer's needs. Our heritage in storage, networking, and cybersecurity ensures that our customers maximize functionality, integration, and investment protection while minimizing vulnerabilities and risk.

Vigilant professionals can design and implement video networks for any size environment. Our networks are designed to use the right cameras and VMS products to meet your business needs.

If you want IP surveillance systems that grow without compromise, are easy to deploy, capable of meeting your enterprise's demand, and are secure, contact the experts at Vigilant Platforms. We focus on the elements that are required to enable a safe and smart enterprise for your site.

