

Pete Johnson is the Director of Solution Sales, Application Delivery for Public Sector at CA Technologies. Pete is responsible for managing the CSU function for the Application Delivery & DevOps portfolio in CA Public Sector & Canada. The CA Application Delivery suite transforms how Enterprises accelerate application delivery with higher quality and less cost associated with maintaining dependent infrastructure for application development and testing during the SDLC. Prior to this role, Pete managed the solution strategist sales team for Public Sector in state and local government in the EAST. During this time, the SLED team established 2 of CA's largest identity and access management implementations in New York City and the Commonwealth of VA. Prior to managing the SLED East team, Pete managed the Virtualization and Automation business unit, and was one of the Army account managers at CA that developed the largest service assurance footprint in CA providing network situational awareness to the Army CONUS theater. Prior to his current tenure at CA, Pete worked for Canon USA inc. During his 20 year career at Canon, Pete sold imaging solutions into the federal government space, managing several sales teams, and ultimately running the federal sales organization prior to coming to CA in 2008. He has a strong understanding, interest and experience in the government account space accumulated over a 25 year career. He has 3 children and spends most of his non work related time being a father to them.