

Samuel (Sam) Gordy joined IBM in January 2016 as general manager, U.S. Federal and Government Industries. He leads the development and delivery of IBM's products, services and solutions to help the U.S. federal government take advantage of innovations in analytics, cloud, security and cognitive systems. Sam brings to IBM 30 years' experience in cybersecurity, analytics and enterprise information systems.

Before joining IBM, Sam served as group president of the Integrated Systems Group in the National Security Sector of Leidos, which spun off from SAIC. He led a \$1.3 billion business with more than 3,800 employees.

From 1991 to 2013, Sam held technical analysis, program management, and line management roles at all levels of SAIC, including senior vice president and deputy general manager for the Integrated Systems Group and vice president and operations manager for the Geospatial-Intelligence Engineering and Development Operation. He supported a wide range of intelligence community clients and worked on intelligence issues including tactical support, combat/crisis operations, and national/strategic level requirements.

Sam began his career as an active duty intelligence officer with the U.S. Navy in 1985. He was directly involved in naval operations, responding to the Soviet Union, freedom of navigation involving Libya, anti-terrorist operations in the Middle East, and combat support activity for Operation Just Cause (Panama) and Operation Desert Shield/Storm (Iraq).

Sam received a B.S. in foreign service from Georgetown University and a M.B.A. from George Washington University.