## Nick Jovanovic, Senior Vice President of Sales, Thales

Nick Jovanovic is Thales TCT's Senior VP of Sales. He leads Thales TCT's sales, sales engineering, and business development organizations responsible for Thales TCT's growth and customer success. Nick additionally leads Thales CPL's U.S. Federal sales organization.

Nick has more than 20 years of experience as a technology expert with familiarity in a broad spectrum of data storage and security technologies. He has successfully led teams in the design and implementation of enterprise infrastructure and security solutions for high profile organizations like Department of State, Joint Staff, DoD CIO, US Army Human Resources Command, DoD Mark Center, Defense Health Agency, US Intelligence Community, and many more.