

Nick Cayou is currently responsible for leading global business development at VMware Tanzu Labs. He first joined the company when VMware acquired Pivotal Software, where he built and led the Pivotal Global Ecosystem Team. Nick's experience in the technology industry spans two decades, during which he has held various roles in engineering, sales, consulting, and business development at McDATA Corp, Kidaro, Microsoft, Greenplum, EMC, and Cisco Systems. Nick is also a startup investor and advisor.

Before his private-sector technology career, Nick served in the US Air Force for eight years, where he supported intelligence operations in Europe, the Middle East, and Africa. He holds a Bachelor of Science degree in Business Management from the University of Maryland and an Associate of Science in Imagery Systems. Nick and his family currently reside in the beautiful mountains of Colorado, where they enjoy skiing, hiking, and other outdoor activities.