Mr. Frank Wilde Enterprise Business Systems-Convergence Multi-Functional Capabilities Team Deputy Director



Mr. Wilde comes to us from SAP where he led enterprise transformations, particularly focused on data science innovation as a Vice President for SAP's Global Center of Excellence. Mr. Wilde's team leveraged data scientists and enterprise architects to spark innovative thinking with SAP's strategic customers such as the Army, Navy, Apple, and Verizon through a combination of data science and design thinking. Mr. Wilde's leadership helped SAP close the largest deal in SAP history while overseeing two of the

largest enterprise transformations in SAP history. Mr. Wilde also fueled new operating models for customers using SAP's 5G and edge computing strategy which leveraged telecommunication organizations such as Verizon and AT&T and consulting firms such as Deloitte and Accenture.

Mr. Wilde is a seasoned executive with a track record of success in software development, analytics, and enterprise transformation. Before joining SAP, he led a process and tools organization at Apple which supported Apple's enterprise business with IBM and Cisco and the consumer business with AT&T and Verizon. Prior to Apple, Mr. Wilde led a supply chain strategy organization and a sales innovation organization at Dell. While at Dell, his teams designed and built Dell's first consumer loyalty platform and created a competitive version of iTunes. In addition, Mr. Wilde spent 9 years with Deloitte Consulting leading digital transformations with high tech, telecom, and public sector clients. He began his career as a software engineer building customer relationship management and supply chain management applications.

Mr. Wilde attended UCLA for college with an emphasis in computer science, earned an MBA at Duke University, and served 9 years in both the active and reserve components of the Navy as an intelligence officer attaining the rank of Lieutenant (O-3). He grew up an Army brat with a father who served at numerous duty stations as an officer in Special Forces and as a helicopter pilot so the Army is woven into Mr. Wilde's DNA.