Matthias Ledwon is SAP America's Industry Executive Advisor for the Department of Defense. In this role, he provides strategic advisory and value management services to the Services and Agencies of the Department of Defense and stays in close contact with different global entities at SAP and key partners. Prior to joining SAP America, Mr. Ledwon worked for two global software and consulting companies, assisting large and mid-size commercial customers and public sector organizations in transforming their businesses. At the beginning of his career, he served ten years in the German Federal Armed Forces, where he retired as a Captain. His last command was a Parachute Infantry Unit which he converted from 100% volunteer-based to predominantly conscripts. Mr. Ledwon has a master's degree in Business from the University of the German Federal Armed Forces in Hamburg, Germany, and lives in Northern Virginia.