Matt Goodrich is a Principal Solution Engineer and Security Specialist for Salesforce's Global Public Sector. Mr. Goodrich is a demonstrated trailblazer and thought leader with experience in developing, implementing, and managing cloud computing and cybersecurity standards at the intersection of government, law, public policy, and acquisition.

Prior to his time at Salesforce, Mr. Goodrich spent almost a decade working for the US Federal Government across posts at the White House and US General Services Administration. During his tenure he focused on helping the government modernize information technology via cloud computing.

Mr. Goodrich developed, launched, and managed the Federal Risk Authorization Management Program (FedRAMP), a globally recognized standard for cybersecurity of cloud computing solutions. FedRAMP has been a game changer for both government and industry by keeping cybersecurity protections rigorous while also reducing overall cost and level of effort for government and industry alike.

Additionally, Mr. Goodrich authored and contributed to the following US Government policies on cloud computing, acquisition, and cybersecurity: 25 Point Plan to Reform Federal IT; Federal Cloud Computing Strategy; FedRAMP Policy Memo; How to Buy IT as a Service.

Mr. Goodrich resides in Washington DC with his partner. He has a Bachelor of Business Administration in Computer Information Systems from the University of Miami in Coral Gables, Florida and a Juris Doctor from Sturm College of Law at the University of Denver in Denver, Colorado.
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