

# cloudera

Machine Learning, Artificial Intelligence and the Future of Big Data Analytics

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#### Extracting value from data – an untapped opportunity



<50%

of structured data is actively used in making decisions



<1%

of unstructured data is analyzed or used at all



>70%

of employees have access to data they should NOT



80%

of analysts' time is spent discovering and preparing data



# The data economy



Explosion of data and devices (IoT)

30B
connected devices \$200B
total market1

Transformation of IT infrastructure



open source

cloud

440x

more data

The data-driven enterprise



machine learning

## We believe

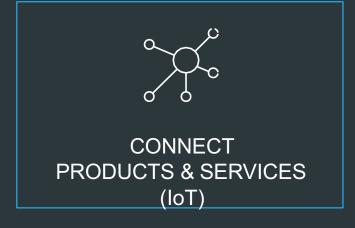
data can make what is impossible today, possible tomorrow



# We empower

people to transform complex data into clear and actionable insights







### We deliver

the modern platform for machine learning and analytics optimized for the cloud

**ENTERPRISE** 

G RADE

- ✓ Performant
- ✓ Compliant

SCALABL

E/ Elastic

- ✓ Cost-effective
- ✓ Lower TCO

RUNS

ANOW HEE

- ✓ Multi-cloud
- ✓ On-premises

#### Enterprise-proven machine learning and analytics

#### MACHINE LEARNING

PATTERN RECOGNITIO N

ANOMALY DETECTIO N

**PREDICTION** 



**ANALYTICS** 

SELF-SERVICE INTELLIGENCE

REAL-TIME ANALYTICS

SECURE REPORTING

#### Cloudera at-aglance

First to market

Open source innovation

2008

founded

Big data innovators from Google, Yahoo and Oracle 1600

Clouderans

Global team doing business in 28 countries

Open partner

Best No Cotokutrs

3000

partners

Vast ecosystem of solution & service providers

Customer success

Large enterprises fueling growth

48%

customer growth

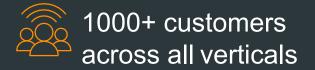
Last 4 years Global 8000 customers 140%

net expansion

Expansion driven by data and new use cases



#### Adoption driven by large enterprises





7/10 Top Global



9/10

Top Global



**TELCO** 

27

Countries with Government customers



**PUBLIC** 

6/10

Top Global



**HEALTHCARE** 

8/10

Top Global



#### Cloudera powering data-driven customers







Applying data visualization to enhance citizen services statewide





#### **Kentucky Transportation Cabinet**

Enabling real-time response to inclement weather while enhancing citizen and road safety

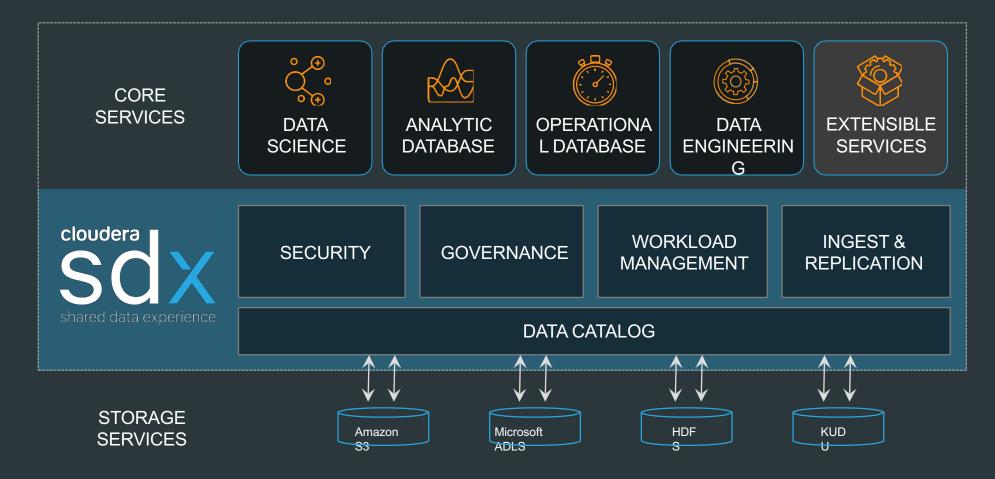


#### **Agriculture Agency**

Using predictive analytics to improve cyber security incident detection and response

#### Cloudera Enterprise

The modern platform for machine learning and analytics optimized for the cloud





#### Open platform services

Built for multi-function analytics | Optimized for cloud



- Unified security protects sensitive data with consistent controls, even for transient and recurring workloads
- Consistent governance enables secure self-service access to all relevant data and increases compliance
- Easy workload management increases user productivity and boosts job predictability
- Flexible ingest and replication aggregates a single copy of all data, provides disaster recovery, and eases migration
- Shared catalog defines and preserves structure and business context of data for new applications and partner solutions

Cloudera bridges the operational and productivity gaps between enterprise datacenters and public clouds.

#### Run anywhere. Deploy any way.

Simple



Simplifies operations Works with your tools

Unified



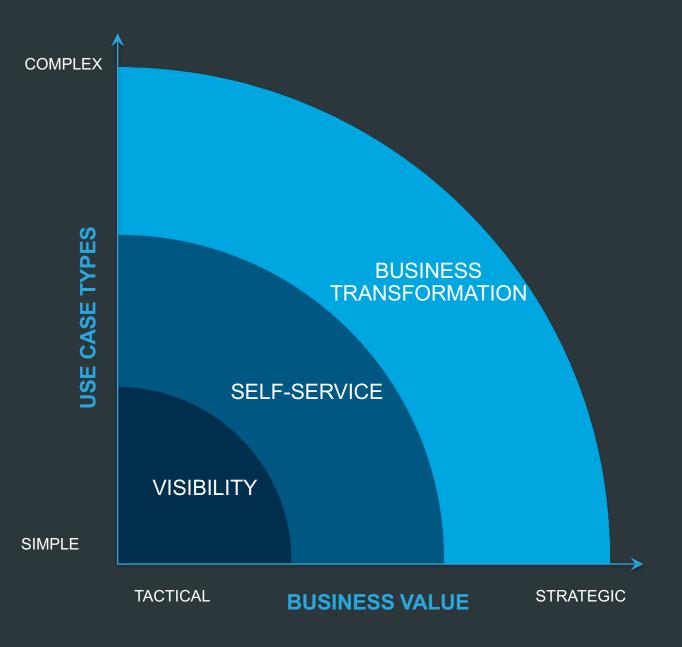
Hybrid or multi cloud Platform-as-a-Service

Enterprise



Proven at scale Trusted security

## Data-driven journey





#### 5 keys to success

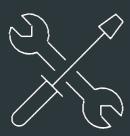
- 1) Build a data-driven culture
- 2) Develop the right team and skills
- 3) Be agile/lean in development
- 4) Leverage DevOps for production
- 5) Right-size data governance

## World-class training, services, and support



3 top big data certifications

**Cloudera University** 



Fastest route from zero to production

**Professional Services** 



SCP-certified support anywhere in the world

Cloudera Support





- Modern, enterprise platform
- Open partner ecosystem
- Customer success

# Thank you

