



Walt Ellenberger – Senior Director, Healthcare Business Development and Strategic Alliances for SAP Regulated Industries

Walt Ellenberger, MHA is the Senior Director for Healthcare Business Development and Strategic Alliances for SAP Regulated Industries. Walt has over thirty years of proven health-care software experience, nineteen years of which serving in senior executive positions for startup and early stage health-care information technology companies. He has health-care domain expertise in payer and provider enterprise application and analytic system solutions, consulting services and hospital operations management. Walt's Industry experience and leadership skills are the cornerstone for a management style that fosters trust, accountability and positive results.

Most recently Walt was the Vice President of Sales and Marketing at Healthation a next generation benefit management systems solution company. Prior to Healthation Walt held senior executive sales, business development and operation positions in noteworthy companies such as Initiate Systems-IBM, VIPS-General Dynamics and AMISYS-DST Health Solutions.

Walt completed his undergraduate bachelor's degree at West Virginia University and his master's degree in Health Services Administration at George Washington University in Washington, D.C.