GSA

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Kevin Gallo is the Director of the Technical Account Management Division in the Office of Enterprise Technology Solutions for the Office of Information Technology Category (ITC) in GSA's Federal Acquisition Service (FAS). The Federal Acquisition Service provides buying platforms and acquisition services to Federal, State and Local governments for a broad range of items from office supplies to motor vehicles to information technology and telecommunications products and services. As an organization within FAS, ITC provides access to a wide range of commercial and custom IT products, services and solutions.

Kevin is responsible for providing solutions engineering advice and assistance to federal agencies for a portfolio of services underpinning the government's digital infrastructure. His division includes a team of customer representatives, provides technical leadership for the Enterprise Infrastructure Solutions (EIS) program, leads managed networking and cybersecurity initiatives, and manages the Commercial SATCOM and Enterprise Mobility programs.

Previously, he was the program manager for the Network Services 2020 (NS2020) strategy, which streamlined network services operations and launched the 15-year, multi-billion-dollar EIS acquisition. He was also the program manager for the Future Commercial Satellite Communications Services Acquisition (FCSA), the groundbreaking partnership between GSA and the Department of Defense that quickly became a $500M/year common marketplace for the entire federal government to procure its commercial SATCOM services. Kevin has many years of experience in managing satellite systems and terrestrial network development and operations. Before coming to GSA, he was a senior communications engineer and project manager with SRC, Northrop Grumman, and TRW, where he engineered systems for the National Reconnaissance Office, the Defense Information Systems Agency, and other Government agencies. While at DISA, he managed DoD's transition of commercial telecommunications services to the FTS2001 contract and engineered a new optical network for the Global Information Grid. He served as an officer in the U.S. Navy, piloting the H-53 helicopter.

He received a B.S. degree in Electrical Engineering & Computer Science from the University of California at Berkeley, an M.S. degree in Electrical Engineering from the University of Southern California, and an M.B.A. degree from the University of Maryland. He is a Certified Information Systems Security Professional (CISSP), FAC-COR and FAC-PM Level 3 certified, an American Council of Technology – Industry Advisory Council (ACT/IAC) Fellow, and a 2017 Federal 100 award winner.