Jennifer Chronis is the Vice President for Public Sector at VMware, where she has responsibility for all of VMware's business with Federal, State, Local, and Education customers across the United States. She joined VMware in March 2022 from Verizon. At Verizon, Jennifer led both the Public Sector and Federal teams during her tenure there from 2020 through February 2022. She spent 4.5 years at Amazon Web Services (AWS) where she led the growth of cloud computing in the Department of Defense as the AWS General Manager for DoD. She also spent 15 years at IBM and a total of 21 years in the US Army.

 At IBM, Jennifer served in various roles to include Vice President for DoD, Vice President for Federal Growth Initiatives, and Director for Smarter Analytics in the US East serving IBM's largest commercial customers. Jennifer also led the Army account, the IBM Power Systems brand for the Federal Government, and the Systems & Technology sales organization for Federal Civilian agencies.

Jennifer also served for 21 years as a US Army officer. She was commissioned as a Second Lieutenant in 1989 through the University of Virginia ROTC program, and spent 11 years on active duty performing during combat operations in Desert Shield/Storm in Saudi Arabia and Iraq and Enduring Freedom in Bosnia. In 2001, Jennifer joined the US Army Reserve and was mobilized from 2004 through 2006 to serve as the Director of Resources for the Joint IED Defeat Organization. She retired from the US Army Reserve as a Lieutenant Colonel in 2010.

Jennifer is a graduate of the University of Virginia's McIntire School of Commerce. She is an American Council for Technology – Industry Advisory Council (ACT-IAC) IT Fellow, and previously served on the Board of Directors for the Northern Virginia Technology Council, the USO Metro, and the Washington DC Chapter of AFCEA. She also serves on the Advisory Board for the Center for Business Analytics at the University of Virginia