

Jeff leads the AWS global partner community serving government, national security, education, aerospace/satellite, non-profit, and public health industries, as well as advises leaders and executives on cloud technologies. Jeff spearheaded the creation of the Latin America, Canada, and Caribbean Public Sector Field Sales Organization – one of the fastest and highest growth businesses at AWS. In his current role, Jeff guides the creation, evolution and execution of the partner sales business to amplify AWS cloud adoption and partner innovation, launching mission critical cloud solutions globally.

With more than 30 years of global technology leadership experience, Jeff is often quoted by the press and regularly presents at global forums. He currently represents Amazon on President Eisenhower's Business Council for International Understanding and John Rockefeller's Council of Americas Board of Directors.

Prior to AWS, Jeff helped launch a start-up technology firm and held a variety of executive roles at Microsoft. He holds a degree in political science and mathematics from Principia College and completed graduate work at Pepperdine University's Graziadio School of Business and Management. Additionally, he has served as an elected official for the City of Seattle, is an FAA Commercial pilot, and volunteers his time with non-profits Sea Legacy, Big Dog Rescue Project and Aircraft Owners & Pilots Association.