Jeff leads the AWS global partner community serving government, national security, education, non-profit, healthcare, aerospace and satellite sectors. In his current role, Jeff guides the creation and evolution of partner models to amplify AWS cloud adoption, accelerate the digital transformation of public sector customers, and launch mission critical cloud solutions globally. Prior to this role, Jeff spearheaded the creation of the Latin America, Canada, and Caribbean Public Sector Field Sales Organization – one of the fastest and highest growth businesses at AWS.

With more than 30 years of global technology leadership experience, Jeff is often quoted by the press and regularly presents at global forums. He currently represents Amazon on President Eisenhower's Business Council for International Understanding and John Rockefeller's Council of Americas Board of Directors.

Prior to AWS, Jeff helped launch a start-up technology firm and held a variety of executive roles at Microsoft. He holds a degree in political science and mathematics from Principia College and completed graduate work at Pepperdine University's Graziadio School of Business and Management. Additionally, he has served as an elected official for the City of Seattle, is an FAA Commercial pilot, and volunteers his time with non-profits.