IBM Consulting

Susan Wedge Managing Partner U.S. Public & Federal Market



Susan Wedge is the IBM Consulting Managing Partner for the U.S. Public & Federal Market leading a team of over 4,000 IBMers across the U.S. Government, Education, Life Sciences, and Healthcare industries. She has dedicated her career to serving her clients and the people they serve.

Ms. Wedge started her career as a consulting intern at American Management Systems where she transformed Federal clients' financial operations with software solutions. Since joining IBM in 2002, she has expanded her focus, leading numerous teams in transforming of all aspects of her clients' business.

Prior to her current role, she led IBM's Federal Civilian, Health, and Defense portfolio where she was responsible for bringing innovative capabilities that deliver improved experiences and mission outcomes for the American citizen. She also previously led IBM's Federal Strategy, Experience, and Process Transformation growth platforms where she oversaw the company's market-specific offerings and talent across eleven practice areas including digital strategy, interactive experience, artificial intelligence, analytics, and intelligent automation.

Ms. Wedge, a 2018 Fed100 winner, is eminent across the industry authoring blogs and speaking at industry forums. She holds a B.S. in Commerce from the University of Virginia and lives in Virginia with her husband and two children.

