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**MICHAEL A. PARKER**  
**Vice President, Business Development Executive**

Mike Parker supports Salesforce Public Sector Strategy and Business Development. He is responsible for supporting global government strategic accounts within Federal, State, Local, and provincial governments as well as driving digital transformation in the public sector.

He joined Salesforce in 2020 after 34 years of federal service in the Department of Defense. Mike proudly served in the Marines as a Mustang, known as an enlisted Marine commissioned as an officer. As a Marine, Mike served on two Naval ships as well as West and East Coast Marine Bases. After a 20-year stellar career as a Marine, Mike joined the DoD as a public servant to continue following his national call to service. As a DoD civil servant, Mike served in the Marine Corps, Navy and most currently the Air Force as a part of the Senior Executive Service (SES) cadre.

Before joining the Salesforce family, Mike served in an array of leadership positions throughout his career, culminating in his role as Chief Information Officer (CIO) of Air Force Headquarters Manpower, Personnel and Services (A1) in the Pentagon. As CIO, he had oversight of the Human Resources Digital Transformation and Information Technology Portfolios. Mike drove digital modernization to enhance the Airmen's customer experience.

Mike graduated from San Diego State University, then completed his graduate studies at the Naval Post-graduate School in Monterey, CA. As a top graduate at NPS, he received the Grace Hopper Award for the Academic Honors Program. Mike earned his Doctoral degree from Robert Morris University in Pittsburgh, PA.

Mike remains passionate about mentoring and supporting veterans and is eager to actively participate and volunteer through Vetforce. As a former adjunct professor, he enjoys teaching and coaching students.

He resides with his wife Nora in Lorton, VA. His children and grandchild reside in Colorado Springs, CO. The Parker family are sports enthusiasts, avid runners, enjoy outdoor activities and spending time with friends and family.