

Hiram Perez is the Sr. Partner Account Manager leading the AWS & IBM Federal relationship. In this role, Hiram is responsible for working with IBM and ensuring their success and their customers success when working with AWS. Hiram has over 30 years of experience in the Information Technology sector helping customers adopt new technologies and transform their business operations in order to meet and exceed business and mission objectives. Prior to AWS Hiram has held a variety of roles including Director of Customer success at Cyber Reliant corporation, Director, Federal Sector at Cloud Technology Partners, Director, Cloud Consulting for the Americas at Hewlett Packard Enterprises and Principal at IBM Global Services. Hiram is also a former US Air Force Officer where he was Chief of Air Traffic Control responsible for proving air traffic control services at the base and wing levels.