



Eric Vazzana has been in the Information Technology field for 28 years starting his career at Xerox in 1990 before moving to Cisco in 2000. During his tenure with Xerox, Vazzana was responsible for building out and training the salesforce for the Xerox Mid-Atlantic Business Unit before leading up an enterprise sales team. At Cisco, Vazzana has held a variety of sale leadership roles covering State and local, Enterprise and Health Care before transitioning to the Federal Government team in 2010. In his current role, Vazzana leads a team responsible for bringing Cisco's Regulated Cloud Collaboration solutions to the Public Sector market. Prior to that, he managed a team responsible for delivering Cisco's collaboration portfolio and for driving solutions that enable customers to better serve, protect and educate citizens of the United States. Vazzana is known for creating value for his customers and building solutions that align with their core mission. Vazzana graduated from James Madison University and now makes his home in Olney, Maryland with his wife and three children.