

Barry Pearson Professional Bio:

Barry Pearson is an RVP of sales at NICE CXone, specializing in solutions for federal government, premier, national, and regional accounts. With 30+ years in the telecommunications industry, he has more than two decades selling contact center technology and services. Barry has been instrumental in building the NICE CXone direct government team, starting in 2012 as the initial DSM to now managing a sales team of more than 20 with a support staff of 10+ supporting government GTM for NICE CXone.