



Accelerate Your Public Sector Growth with AWS

Since 2011, DLT and Amazon Web Services (AWS), have partnered together to provide cloud solutions to the Public Sector. As an AWS Public Sector Distributor and Premier Consulting Partner, DLT helps make the path to the cloud seamless and cost efficient for federal agencies and higher education institutions. Our AWS-certified technical experts provide architectural and technical direction in the selection of appropriate cloud solutions, as well as dedicated professional services for installation, configuration, training, and ongoing support. By leveraging the AWS Cloud, agencies can reduce costs, improve service delivery, and increase productivity across the entire organization.

You need a trusted leader and guide who knows how to help take your business to the next level and maximize market opportunities—**DLT is that trusted leader.**

DLT's Cloud Capabilities

DLT has a complete suite of value services to accelerate your Public Sector growth for AWS.



**AWS PUBLIC
SECTOR
PARTNER
SINCE 2011**

**CLOUD
MANAGEMENT
PROGRAM**

**\$1B+
SALES**

**MANAGED
SERVICE
PROVIDER**

**EDUCATION &
GOVERNMENT
COMPETENCY**

Mapping Your Journey to the Cloud

Finding the right path to profitability in the cloud is complex and time-consuming and the journey is unique to each organization. That's why we created DLT Cloud Navigator™—and why companies like AWS choose DLT to accelerate revenue from the public sector. By choosing DLT as your premier Cloud Navigator, you will gain a strategic advantage in the marketplace, and gain access to a comprehensive range of benefits and services, which include:

- Comprehensive Cloud Management Platform
- Billing Management & Expense Optimization
- Resource Inventory and Utilization
- Assessment of your Organization Cloud Readiness
- A Broad Portfolio of In-House Contracts to Add to your Existing Portfolio
- Access to a Robust Database of Public Sector Prospects
- 24x7 U.S. Citizen, U.S. Soil ITAR and GovCloud Technical Management
- AWS Certified In-House Engineers
- Managed Service Provider Specialization
- Maximizing the value of the AWS Partner Network Program
- Cloud Business Strategy Planning
- Channel Enablement and Training
- Marketplace Support

DLT Cloud Navigator Flight Plan

No matter where you are in your cloud journey, whether just starting or born in the cloud, DLT Cloud Navigator will help you strategize and find the customizable path to profitability. Start navigating your cloud journey with DLT today.



1. Cloud Flight Plan



2. Taxi & Takeoff



3. Ascent to the Cloud



4. Cloud Cruising Altitude