David Lincourt is the Chief Solution Expert in SAP's Global Defense & Security Industry Business Unit. David has 41 years leading and contributing to long-term success and satisfaction of both internal and external customers, more than 20 of those years in SAP related initiatives as part of geographically dispersed teams. Prior to joining SAP in 2000, David served 20 years as a Royal Canadian Electrical & Mechanical Engineering Officer in the Canadian Armed Forces. He held various positions in garrison, field, and staff positions throughout his career. His last assignment in the military, David was the Deputy Project Manager for the Material Acquisition & Support Information System project to provide the engineering and maintenance community of the Department of National Defense with an integrated information system utilizing SAP. He has a comprehensive understanding of the value of SAP solutions to organizations. He is a pragmatic and results oriented leader, who can effectively translate market needs and SAP strategic direction into affordable, timely, and dynamic operational solutions to client's transformational projects and initiatives.