

Craig P. Abod is president and founder of Carahsoft Technology Corp., a Reston, Virginia-based firm that has become the nation's most respected and fastest growing Public Sector-focused distributor.

In founding Carahsoft, Abod combined his entrepreneurial spirit and 25+ years of experience in government sales, marketing, and contract management to create a new company that has redefined the way technology is marketed and sold to the public sector market.

In just 19 years, Abod has grown the company from \$0 to \$13 billion in bookings. Working with a robust and growing ecosystem of thousands of reseller partners, system integrators, IT solutions providers and a deep portfolio of contract vehicles, Carahsoft proactively markets, sells, and distributes emerging and leading IT solutions to government markets in the U.S. and Canada, as well as education, healthcare, critical infrastructure, not-for-profit and commercial markets.

As a top-ranked GSA Schedule, SEWP and ITES-SW2 contract holder, the company, which now employs more than 2,500 team members, has established strategic, long-term relationships with the industry's leading software and hardware manufacturers including F5, Dell Technologies, Adobe, Splunk, Google Cloud, Amazon Web Services, Microsoft, VMware, Salesforce, Zoom, DocuSign, Micro Focus Government Solutions, , Snowflake, Palo Alto Networks, ServiceNow, Veritas, Broadcom, and SAP, among hundreds of other established and emerging technology providers.

In recognition of his accomplishments, Abod has received the EY Entrepreneur of the Year Award for the Greater Washington Region, The Federal 100 Award twice and the FCW Eagle Award for Industry. Carahsoft is also consistently recognized as the top performing partner for many of its vendor partners and is listed among the top government contractors and industry's fastest growing and largest firms by Forbes, CRN, Inc., Washington Technology, The Washington Post, and the Washington Business Journal.