

## **Christopher GInder, Regional Director, Civilian Agencies, US Public Sector, NetApp**

As the Civilian Regional Director of NetApp US Public Sector, Chris Ginder is responsible for NetApp's Civilian federal organization as well as their federal healthcare vertical. In his role, Chris is accountable for developing and maintaining relationships with customers, key vendors, prime integrators, and vertical partners. Chris is focused on providing clarity, direction, accountability and education to the Civilian field sales team for NetApp. Chris has been with NetApp since 2007 and has held multiple leadership roles across the federal business unit. Prior to joining NetApp, Chris held sales and marketing positions at companies such as Dell, OpenText, and Adobe, focused on the public sector and enterprise markets, and has been in the IT industry since 1995. Chris holds a BA from the University of Texas at Austin and an MBA from Georgetown University.