

**Chris Tran**  
**Senior Sales Engineer, Snowflake**

Chris Tran is currently a Senior Sales Engineer at Snowflake. Previously, Chris worked at Qlik as the founding Solutions Architect and Partner Enablement Manager for the federal team in the Washington, DC area. Over the last 20 years, Chris has educated thousands of users in the U.S. government, including the intelligence community, department of defense, law enforcement, and civilian agencies. He has a deep background in business intelligence, search engines, and big data analytics working for such companies as Endeca/Oracle, Qlik, and Northrop Grumman. Chris has a BS Computer Engineering degree from Virginia Tech University and an MBA from the George Washington University.