

Agenda

- What benefits can I achieve from modernizing my analytic DB?
- When and how do I migrate from current systems?
- How does it work in the cloud?



Key Applications

Fast, flexible ETL over large data volumes, so data is always ready for your business

Data Preparation

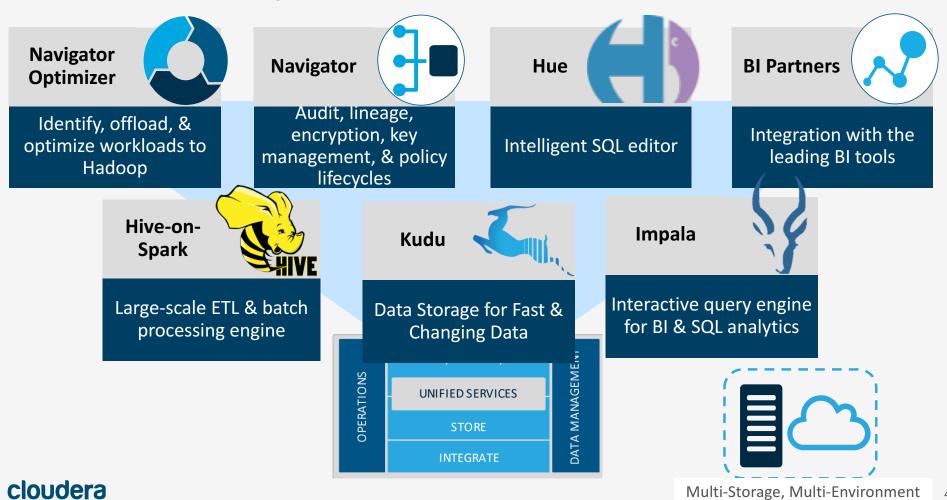
Fastest time-to-insights with a modern analytic database designed with Hadoop's flexibility and agility

Self-Service BI & Exploration

EDW Optimization

Use your EDW more efficiently by offloading workloads to Hadoop

Cloudera's Analytic Database



Key Benefits

An analytic database designed for Hadoop

High-Performance BI and SQL Analytics

Flexibility for Data and Use Case Variety

Cost-effective Scale for Today and Tomorrow

Go Beyond SQL with an Open Architecture



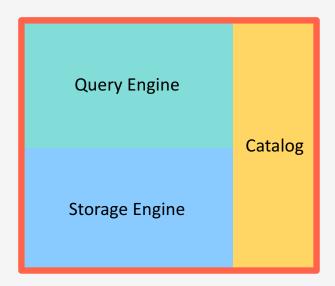
Analytic DB Anatomy

Built for self-service and hybrid cloud

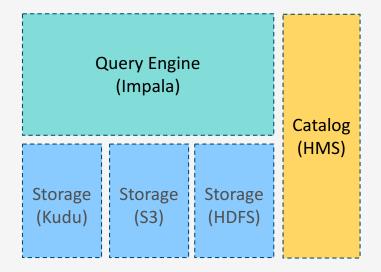
Anatomy of an Analytic Database

Cloudera Decoupled by Design

Monolithic Analytic Database



Modern Analytic Database





Pain Points

Traditional Monolithic Analytic Databases





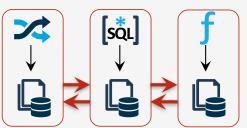
Rigid Data Model

 Tightly coupled storage and compute



Static Sizing

Major maintenance to add capacity/nodes



Limited to SQL only

 Maintain data copies for non-SQL



Poorly Designed for Cloud

 No elasticity or integration with object storage



Benefits of Cloudera's Modern Approach Cloud-Native & On-Premise



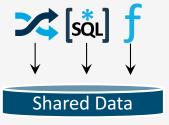
Data Flexibility

- Faster, more agile data acquisition
- Data portability: Open formats and open storage



Cost-Effective Scalability

- Elastic scale on-prem or in the cloud
- Cloud-native pay-per-use and transience
- Proven at big data scale



Go Beyond SQL

- Open Architecture: Open formats and open storage
- Shared data across SQL and non-SQL workloads



Hybrid

- Runs across multi-cloud & on-prem
- Multi-storage over S3, HDFS, Kudu, Isilon, DSSD, etc



EDW Optimization

Expand the Value of Your Data Warehousing Landscape

Motivations for Optimizing the EDW



Cost containment for existing workloads
Limited budget for expansion



Unable to take on new workloads

Unable to keep up with changing business needs



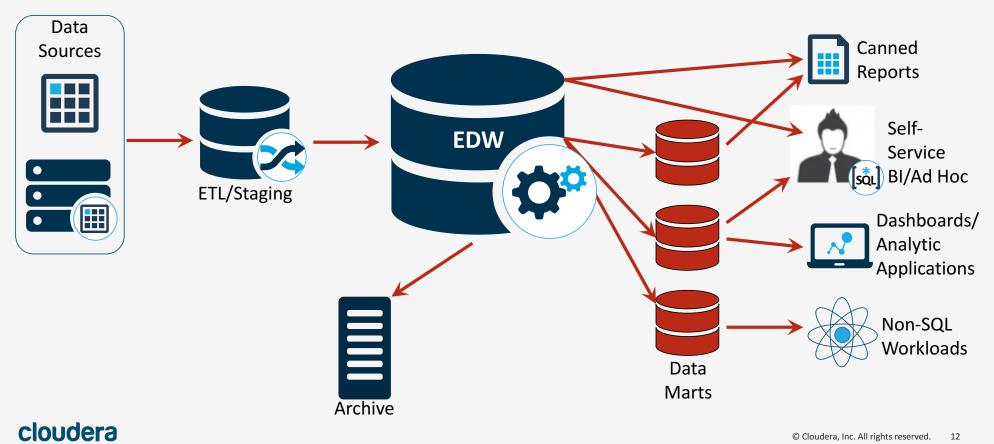
Difficulty handling both fixed-SLA reports and self-service exploration



Growing importance of self-service BI, advanced analytics, and cloud



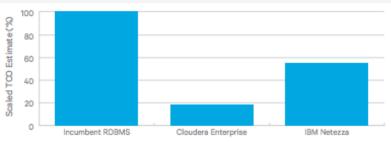
Existing EDW Landscape



Optimizing the EDW with Cloudera

- Cost-Effective Scale
 - Say yes to more without the risk
- Go Beyond SQL
 - Exploration, advanced analytics, and more all in one platform
- Modernize the Data Warehouse Landscape
 - Maximize the EDW while enabling iterative, self-service access/BI
 - · Well-suited for on-prem, cloud, and hybrid deployments





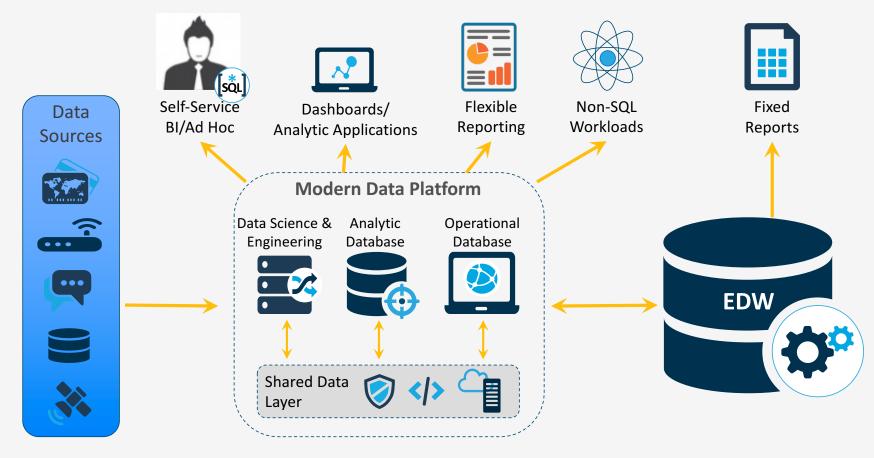


Augmented its Oracle EDW with multi-tenant Cloudera system with their BI tool configured to allow users to pull reports from both



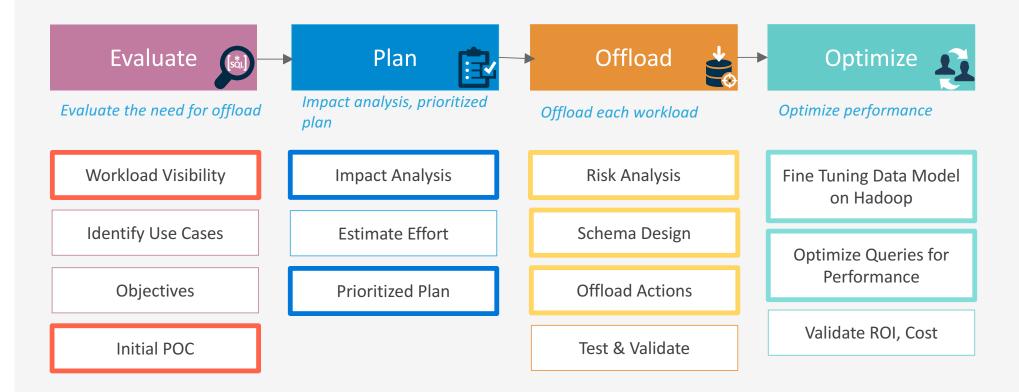
Saved tens of millions by offloading DBMS to Cloudera in the cloud

Modern Data Warehouse Environment



Navigator Optimizer

Built to help you through the optimization process



Evaluate

Workload Visibility

Get insights into what's happening today

Evaluate Queries

- Top queries
- Query duplication
- Query complexity
- Common access patterns

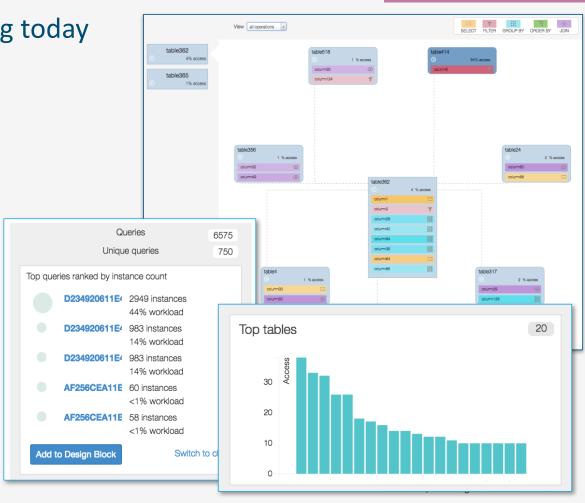
Evaluate Data Access

- Top tables, top columns
- Usage-based ER diagram
- All tables/columns in use

Evaluate POC

- Identify initial workload piece for PoC
- Get partitioning key suggestions

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Plan

Impact Analysis & Prioritized Plan

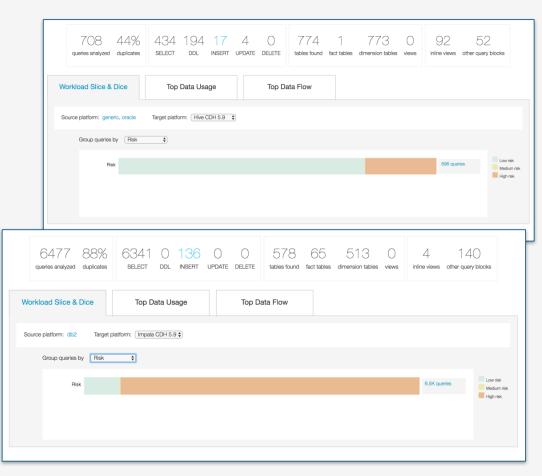
Understand what it takes to offload

Impact Analysis

- Focus efforts by identifying duplication
- Workload risk assessment based on complexity and best practices
- · Understand query compatibility

Prioritized Plan

- Estimate effort
- Identify easiest pieces to start for fast success
- Prioritize workloads for offload





Offload

Predictable Offload

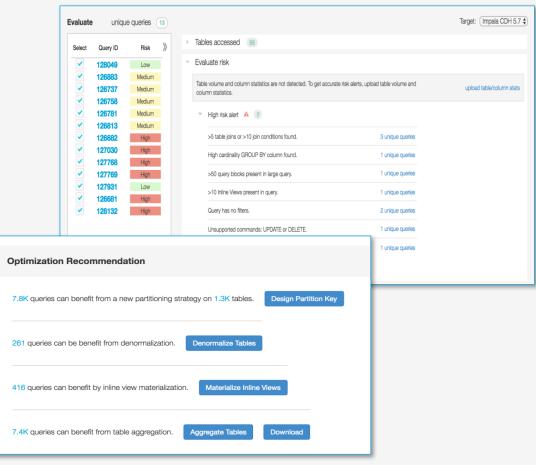
Remove the guesswork

Understand offload requirements

- Determine most common workload patterns
- Develop data-/usage-driven offload strategy

Actionable recommendations

- Complexity assessment for riskier areas
- Focus efforts by identifying duplication
- Design recommendations for best results





Optimize

Optimizing within Hadoop

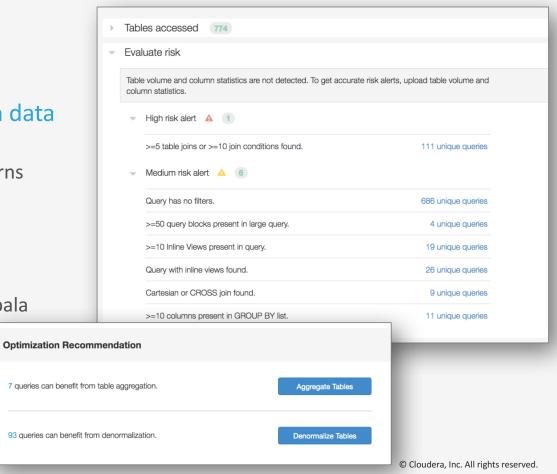
Maintain peak performance

Understand usage and keep up with data needs

- Understand most common usage patterns
- Identify optimization opportunities
- Proactively adjust data models

Performance optimizations

- Best practice guidance for Hive and Impala
- Query performance optimization
- Increase platform adoption





Built for hybrid cloud

What's Driving Analytics to the Cloud?

Big data deployments in cloud are accelerating:

- Executive Mandate: Minimize on-prem datacenter footprint
- Increased Agility: End-user self-service
- Elasticity: Optimize infrastructure usage
- Lower Overall TCO



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Most Organizations Are or Will be Hybrid Cloud

- 76% will embrace hybrid cloud (Gartner¹)
- 82% will have a multi-cloud strategy (RightScale²)
- 50% will "repatriate" at least one public cloud workload back to private cloud or on-prem for cost reasons (451³)
- 50% of Cloudera's cloud customers run a hybrid environment

Why is this a critical strategy?

Portability & Cost

Functionality

Data Gravity



¹Gartner, Market Trends: Cloud Adoption Trends Favor Public Cloud With a Hybrid Twist 2015

² RightScale 2016 State of the Cloud Report

³ 451 Research: AWS Lambda: new and exciting, old and rehashed, more vendor lock-in (or all the above)?, November 22, 2016

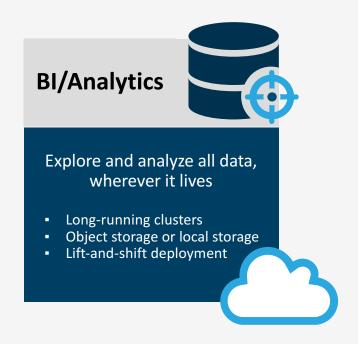
Cost-Efficiencies & Flexibility in the Cloud

Primary Analytic Database Patterns

Reduce Operating Costs



New Insights, New Revenue





Additive Benefits in the Cloud

Extending core performance, flexibility, scalability, and open architecture benefits



Predictable Results Whenever You Want

- Consistent query performance, even during peak times
- Multi-tenancy via isolated clusters on shared data



Add Use Cases, Analytics, and Data On-Demand

- Avoid the IT backlog with instant access to all data
- On-demand clusters query directly on shared object storage



Contention-Free ETL

- ETL anytime without impacting other workloads or risking SLAs
- Separate ETL clusters asneeded on shared data

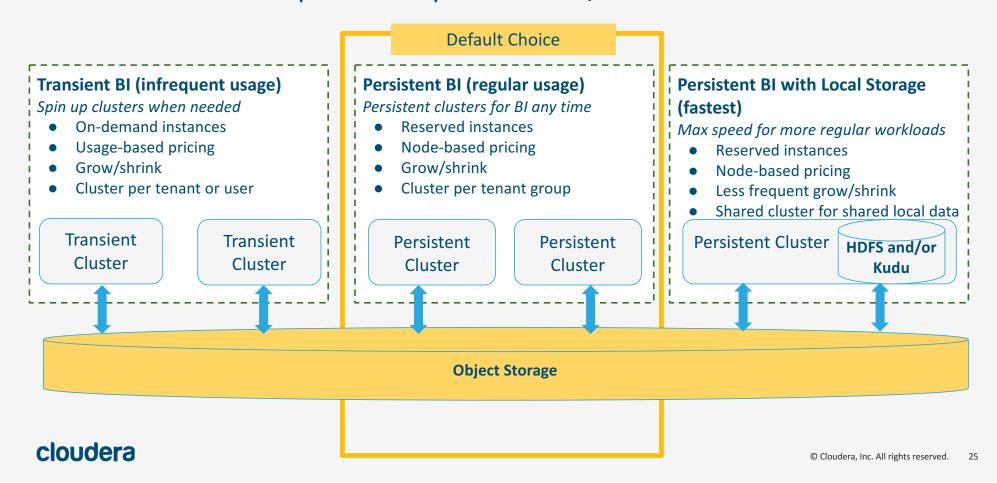


Just-in-Time Resources

- Real-time capacity for your needs, as they change
- Elastically grow/shrink your cluster via decoupled architecture

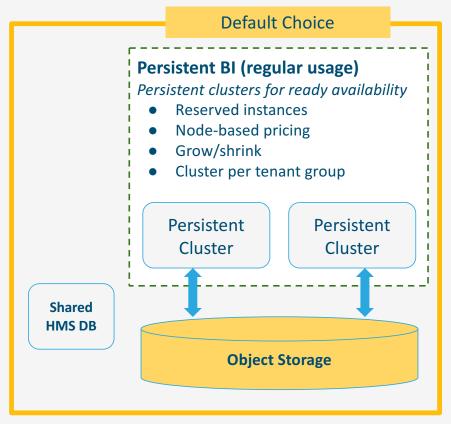
BI/Analytics in the Cloud

Three Architectures Options to Optimize Price/Performance



Persistent BI on Object Storage

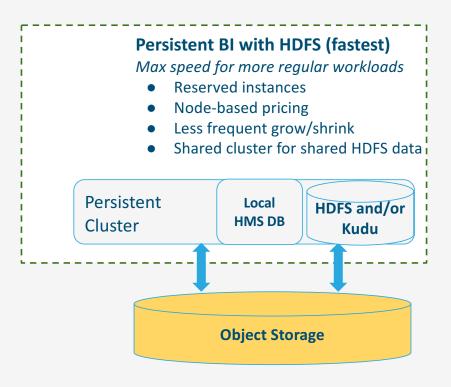
Best for elasticity (and speed vs transient)



- This is usually the best choice
- Best when workloads are:
 - Flexible and changing
 - Frequent during most working days
 - Not scheduled for fixed hours
- Benefits include:
 - o Predictable results readily available
 - Full multi-tenant isolation
 - Common data in shared object storage
 - Grow/shrink for TCO efficiency
- Tradeoffs:
 - Per node perf of object storage (use more, cheaper nodes)

Persistent BI with Locally Attached Storage

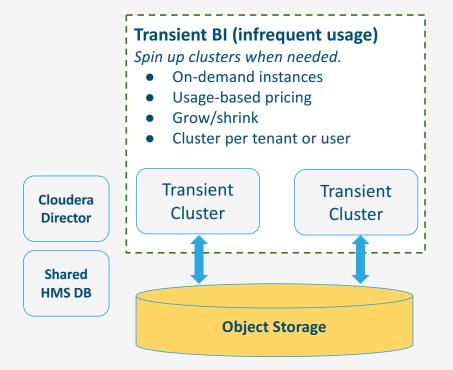
Best performance for consistent workloads



- Best when workloads are:
 - Regular and consistent
 - Consistently querying common data
 - Tight SLAs for performance
 - Fast changing data (that needs Kudu)
 - Running without object storage (eg. Azure, GCE)
- Benefits include:
 - o Faster performance per node on local data
 - Ability to query object storage for rest of data
- Tradeoffs:
 - Less elastic than object stored based clusters
 - Less isolation for multi-tenant workloads using same HDFS data
 - Cost if there are off-peak hours

Transient BI on Object Storage

Best TCO for infrequent usage



- Best when workloads are:
 - Infrequent or scheduled
- Benefits include:
 - o Lowest TCO with clusters only when needed
 - Full multi-tenant isolation
 - Common data in shared object storage
- Tradeoffs:
 - Delay to spin-up clusters when needed
 - Capability of BI users to spin up clusters
 - Per node perf of object storage (use more, cheaper nodes)

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